

B SHARE CLASS GBP

TM STONEHAGE FLEMING **OPPORTUNITIES FUND**





LONG-TERM INVESTMENT HORIZONS



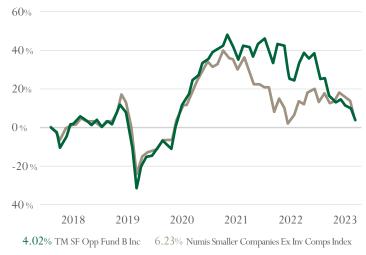
INVESTMENT OBJECTIVE

The fund aims to achieve long-term capital growth.

INVESTMENT POLICY

The Fund aims to invest in equities falling mainly under the following categories: smaller companies which offer long-term growth; companies which offer recovery prospects; and companies in sectors which are perceived to be unduly depressed. There is no geographical restriction but in practice the fund will be mainly invested in the UK.

PORTFOLIO PERFORMANCE



PORTFOLIO COMMENTARY

The UK stock market saw a sharp decline in October and particularly at the smaller end of the market with investors' remaining risk averse. The outbreak of hostilities in Israel created a background of uncertainty regarding the outlook for the Middle East while the Russia/Ukraine war also continued to give investors cause for concern. In the UK the slightly higher than forecast inflation figure of 6.7% was a negative factor and interest rates remained at 5.25%.

Due to the hostilities there was a spike in oil prices at the beginning of the month but then stabilised at a slightly higher level. Gas prices were also reasonably firm despite mild weather. It looks as though the present Conservative Government is keen to encourage North Sea drilling but the windfall tax regime remains in place giving an unfavourable background. Nevertheless, share prices of companies in the oil and gas sector look highly attractive and we feel that there are substantial prospects for recovery. Our holdings are generally in companies with strong balance sheets where, at current energy prices, strong cash flows are generated. With companies such as Serica and Kistos growth can be achieved both organically and by acquisition. During the month we continued to reduce our holding in MS International, on purely technical reasons and also disposed of our remaining Standard Chartered Bank shares in order to recycle the funds. For reinvestment we added to Avon Protection (defence), CT Automotive (automotive parts), Microlise (fleet transport management systems) and Zoo Digital (dubbing services). All of these have fallen to levels where there is considerable medium-term recovery potential.

The recent by-election results showed strong gains by the Labour Party which puts it in a better position to win the next General Election likely to be held in 2024. As yet we are unaware of many of the Labour policies but hope that it follows a similar road taken by the previous "Blair" style Labour Government by encouraging growth in smaller companies. Uncertainty exists but much is discounted at current stock market levels and we feel that our portfolio investments are positioned to provide above average growth.

PERFORMANCE DISCLOSURE

Past performance is not a guide to future performance. All investments risk the loss of capital. Investors may not get back the original amount invested. Income from investments may vary and is not guaranteed. Performance figures are net of fees and charges. For a full list of risks applicable to this fund, please refer to the Prospectus.

The fund holds a broad range of AIM listed companies and some of these carry a higher risk of failure and may be less liquid than shares listed on other exchanges. These shares may be also harder to sell quickly because of this lower liquidity. AIM listed companies may also experience greater price volatility which could also affect the value of the fund.

FUND INFORMATION

KEY FACTS

Launch Date	15 February 1988
IA Sector	UK Smaller Companies
Fund Size	£77.0m
Dealing Frequency	Daily
MINIMUM INVESTMENT	
Lump Sum	£50,000
Additional	£5,000
Regular Savings	N/A
FEES	
Initial Charge	Up to 5.00%
Ongoing Charges Figure (OCF)*	0.67%
Annual Management Charge	0.60%

* The OCF is the management fee plus additional fund expenses (excluding transaction costs) as a percentage of the assets of the fund. This gives an indication of annual expenses which may vary over time.

STANDARDISED FUND PERFORMANCE (%)

Performance	3m	6m	YTD	lyr	3yrs	5yrs
TM Stonehage Fleming Opportunities Fund B Inc	-9.5	-17.4	-24.9	-16.5	17.2	4.0
Numis Smaller Companies Ex Inv Comps Index	-10.5	-9.7	-5.4	0.8	13.2	6.2

DISCRETE 12 MONTH PERFORMANCE (%)

12 months to 31 October	2023	2022	2021	2020	2019
TM Stonehage Fleming Opportunities Fund B Inc	-16.5	-12.9	61.2	-13.1	2.1
Numis Smaller Companies Ex Inv Comps Index	0.8	-22.3	44.5	-9.3	3.4

CALENDAR YEAR PERFORMANCE (%)

Performance	YTD	2022	2021	2020	2019	2018
TM Stonehage Fleming Opportunities Fund B Inc	-24.9	-2.6	27.5	-0.7	24.7	-15.6
Numis Smaller Companies Ex Inv Comps Index	-5.4	-17.9	21.9	-4.3	25.2	-15.4

Source: Morningstar as at 31/10/2023, % growth, total return, GBP, single price, UK net income reinvested with no initial charges



TM STONEHAGE FLEMING OPPORTUNITIES FUND

31 OCTOBER 2023

ENQUIRIES

ENQUIRIES AND DEALING				
0333 300 0375				
(press 1 for Enquiries, press 2 for Dealing)				
DEALING:				
Thesis Unit Trust Management Limited, PO Box 3733,				
Royal Wootton Bassett, Swindon, SN4 4BG				
SEDOL CODES:				
Class B Share	3221110			
ISIN CODES:				
Class B Share	GB0032211103			
LIPPER IDS:				
Class B Share	60009019			

SECTOR ALLOCATION (%)

Industrials	24.2
Energy	18.8
Information Technology	13.9
Communication Services	8.9
Consumer Discretionary	7.5
Real Estate	7.3
Health Care	5.7
Financials	4.5
Materials	3.7
Consumer Staples	2.2
Cash	2.8

TOP TEN HOLDINGS (%)

MS International Plc	9.5
Serica Energy Plc	6.1
Lok nStore Group Pln	4.8
Bango Plc	4.0
M&C Saatchi Plc	3.5
Senior Plc	3.5
EnQuest Plc	2.8
Elementis Plc	2.8
Bisichi Plc	2.7
Hunting Ord	2.7

Source: Thesis Unit Trust Management Limited and Stonehage Fleming Investment Management as at 31 October 2023. Third parties whose data may be included in this document do not accept any liability for errors or omissions.

OUTCOME OF FAIR VALUE ASSESSMENTS (2023)

Our assessment confirms:

- The fund meets the needs of the target market.
- The intended distribution strategy remains appropriate.
- The fund provides fair value to customers.

INVESTOR PROFILE

The fund is appropriate for all investor types, including those with only a basic knowledge of funds. It is compatible with investors who do not need a capital guarantee (investors must be prepared to accept fluctuations in the value of capital, including the ability to bear 100% capital loss) and are seeking capital growth. Due to the volatility of markets, investors should be willing to accept price fluctuations in exchange for the opportunity of potentially higher returns. This is a long term investment and investors should have an investment time horizon of at least 5 years. The recommended holding period does not provide any guarantee that the objective will be achieved. This product is eligible for all distribution channels (e.g. investment advice, portfolio management, non-advised sales and pure execution services).

The fund is unlikely to be appropriate for those who:

- Are looking for full capital protection or full repayment of the amount invested, and those who want a guaranteed return
- Have no risk tolerance
- Who are unwilling to accept price fluctuations (volatility) in the value of the fund
- · Do not intend to invest for the long term

IMPORTANT INFORMATION

This is a marketing communication issued by Stonehage Fleming Investment Management Limited (SFIM). SFIM is the investment manager of the Fund. All investments risk the loss of capital. No guarantee or representation is made that the funds will achieve their investment objective. The value of investments may go down as well as up. For products designed to return income, the distributions can also go down or up and you may not receive back the full value of your initial investment. Derivatives have not been used but are allowed if appropriate for efficient asset management. The Fund only invests in UK assets but is allowed to hold shares on overseas exchanges. This would occur in the event of a company delisting from the London stock market and would not expected to be material. Hence, there would be limited foreign exchange risk. Past performance is not a guide to future returns. If the information is not displayed in your base currency, then the return may increase or decrease due to currency fluctuations. The distribution or possession of this document in jurisdictions outside the United Kingdom may be restricted by law or other regulatory requirements. For details of the Funds investment policy, please see the Investment Objective and Policy section of the Fund Prospectus Document.



FUND MANAGERS

PAUL MUMFORD

Paul Mumford began his career in 1963 working initially as an Analyst for Norris Oakley Brothers and later as a smaller companies expert at R Nivison. Paul moved to fund management in 1988 when he joined Glenfriars. Paul then joined Cavendish Asset Management at the group's formation in 1994 and funds were launched. The group was subsequently acquired by Stonehage Fleming in July 2020. Paul is the comanager of the TM Stonehage Fleming AIM Fund and the TM Stonehage Fleming Opportunities Fund.

NICK BURCHETT

Nick Burchett began his career in 1983 at Strauss Turnbull and subsequently joined W.I. Carr in 1990 which later became Investec Wealth & Investment after a number of mergers and acquisitions. Nick dealt extensively with portfolios of UK equities, markets and execution strategies. After 27 years at Investec he joined Cavendish Asset Management in November 2017 to jointly manage this fund. The acquisition of Cavendish Asset Management was subsequently made by Stonehage Fleming in July 2020. Nick is the co-manager of the TM Stonehage Fleming AIM Fund and the TM Stonehage Fleming Opportunities Fund.

AWARDS



Whilst every effort is made to ensure that the information provided to clients is accurate and up to date, some of the information may be rendered inaccurate by changes in applicable laws and regulations may be subject to change in the future. The information in this document does not constitute legal, tax, or a personal recommendation. The Fund is authorised in the United Kingdom and regulated by the Financial Conduct Authority. The Authorised Fund Manager is Thesis Unit Trust Management Limited, Exchange Building, St John's Street, Chichester, West Sussex, PO19 1UP. Authorised and regulated by the Financial Conduct Authority. Before you invest you should read the Key Investor Information Document (KIID) and the Prospectus which contain detailed information. These documents are available in English, free of charge, upon request by writing to Thesis Unit Trust Management Limited at Exchange Building, St John's Street, Chichester, West Sussex PO19 1UP; or by phoning 01483 783 900 between 9am and 5pm Monday to Friday; or on the website at www.tutman.co.uk/literature/

 $\ensuremath{\mathbb{C}}$ Stonehage Fleming Investment Management Limited 2023.

STONEHAGE FLEMING INVESTMENT MANAGEMENT LIMITED

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