

**TM STONEHAGE FLEMING  
OPPORTUNITIES FUND**



**ACTIVELY  
MANAGED**



**STOCK PICKING  
APPROACH**



**LONG-TERM  
INVESTMENT HORIZONS**



**NAVIGATING TO INVESTMENTS  
WITH CLEAR STRATEGIES**



**GROWTH  
MINDSET**

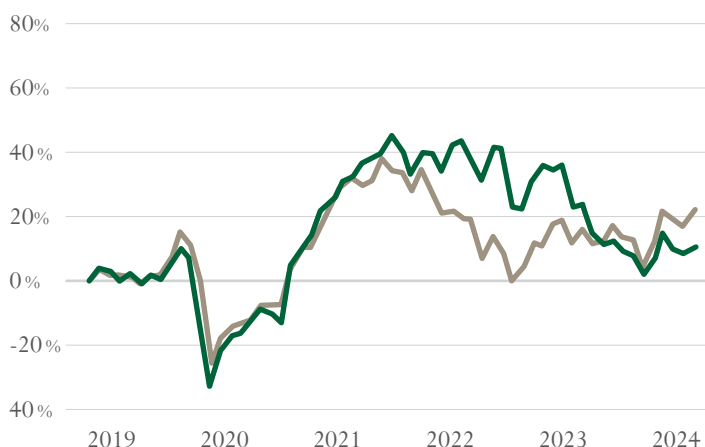
## INVESTMENT OBJECTIVE

The fund aims to achieve long-term capital growth.

## INVESTMENT POLICY

The Fund aims to invest in equities falling mainly under the following categories: smaller companies which offer long-term growth; companies which offer recovery prospects; and companies in sectors which are perceived to be unduly depressed. There is no geographical restriction but in practice the fund will be mainly invested in the UK.

## PORTFOLIO PERFORMANCE



10.56% TM SF Opp Fund B Inc 21.82% Numis Smaller Companies Ex Inv Comps Index

## PORTFOLIO COMMENTARY

Jeremy Hunt, the Chancellor of the Exchequer, described his Spring 2024 Budget as one designed to produce long term growth and he was able to offer some taxation cuts. Alongside this the Office of Budget Responsibility (OBR) stated that their fiscal forecasts were unchanged since the last review at the time of the Autumn (November 2023) statement. It did however say that it expected inflation and interest rates to be lower than previously forecast. The UK stock market generally took heart and investors returned to larger company shares. However, shares in smaller companies lagged and remained out of favour. This would suggest that institutional investors were selectively prepared to commit funds to the UK Stock Market but retail investors had yet to regain their appetite. A major influence was the reduction in the capital gains tax allowance to £6,000 meaning that individual investors were seeking to take losses to offset capital profits. With the end of the tax year looming, investment funds were experiencing withdrawals from investors which, in turn, forced them to reduce their holdings. In the case of smaller companies and, especially those listed on AIM, it often involved selling the better-quality shares where liquidity can be found. Consequently, March turned out to be a month where a number of companies saw a disproportionate fall in their share prices.

In recent weeks there has been an up-tick in takeover activity and corporate deals which would suggest that expanding growth companies are taking advantage of the current low stock market valuations with potential targets in sight. Such decisions might be based on the fact that UK interest rates are pegged at 5.25% and likely to fall later in the year. As inflation was 3.4% in February against 4.0% in January it was also an encouraging factor coupled with energy costs being relatively stable. Uncertainties of the conflicts in the Middle East and Ukraine introduce some uncertainty but a fall in interest rates in the autumn looks likely and would be extremely positive for equity investors. With the General Election looming both major political parties are likely to produce measures to encourage the growth of smaller companies.

Selecting companies with the best growth prospects would favour our stock picking approach and we feel confident, on the outlook as we move towards the new financial year. During the month we purchased a holding in Capita as a classic recovery situation where the share price fell back on the forecast of "broadly" in-line results. The company is a leading provider of business process service and has suffered from its high gearing and loss-making contracts and after a program to review with cost savings the outlook should offer better rewards over time. We have reduced some of our larger holdings to fund this purchase.

## FUND INFORMATION

### KEY FACTS

Launch Date	15 February 1988
IA Sector	UK All Companies
Fund Size	£81.4m
Dealing Frequency	Daily

### MINIMUM INVESTMENT

Lump Sum	£50,000
Additional	£5,000
Regular Savings	N/A

### FEES

Initial Charge	Up to 5.00%
Ongoing Charges Figure (OCF)*	0.67%
Annual Management Charge	0.60%

\* The OCF is the management fee plus additional fund expenses (excluding transaction costs) as a percentage of the assets of the fund. This gives an indication of annual expenses which may vary over time.

## STANDARDISED FUND PERFORMANCE (%)

Performance	3m	6m	YTD	1yr	3yrs	5yrs
TM Stonehage Fleming Opportunities Fund B Inc	-4.1	2.2	-4.1	-9.8	-11.1	10.6
Numis Smaller Companies Ex Inv Comps Index	0.2	8.5	0.2	9.0	-0.7	21.8

## DISCRETE 12 MONTH PERFORMANCE (%)

12 months to 31 March	2024	2023	2022	2021	2020
TM Stonehage Fleming Opportunities Fund B Inc	-9.8	-13.6	14.0	86.1	-33.2
Numis Smaller Companies Ex Inv Comps Index	9.0	-7.9	-1.1	65.6	-25.9

## CALENDAR YEAR PERFORMANCE (%)

Performance	YTD	2023	2022	2021	2020	2019
TM Stonehage Fleming Opportunities Fund B Inc	-4.1	-15.2	-2.6	27.5	-0.6	24.7
Numis Smaller Companies Ex Inv Comps Index	0.2	10.1	-17.9	21.9	-4.3	25.2

Source: Morningstar as at 31/03/2024, % growth, total return, GBP, single price, UK net income reinvested with no initial charges.

## PERFORMANCE DISCLOSURE

**Past performance is not a guide to future performance.** All investments risk the loss of capital. Investors may not get back the original amount invested. Income from investments may vary and is not guaranteed. Performance figures are net of fees and charges. For a full list of risks applicable to this fund, please refer to the Prospectus.

*The fund holds a broad range of AIM listed companies and some of these carry a higher risk of failure and may be less liquid than shares listed on other exchanges. These shares may be also harder to sell quickly because of this lower liquidity. AIM listed companies may also experience greater price volatility which could also affect the value of the fund.*

Source for all performance is Stonehage Fleming Investment Management Limited as at 31 March 2024. Total return (with dividends reinvested) is net of fees.

# TM STONEHAGE FLEMING OPPORTUNITIES FUND

## ENQUIRIES

<b>ENQUIRIES AND DEALING</b>	
0333 300 0375 (press 1 for Enquiries, press 2 for Dealing)	
<b>DEALING:</b>	
Thesis Unit Trust Management Limited, PO Box 3733, Royal Wootton Bassett, Swindon, SN4 4BG	
<b>SEDOL CODES:</b>	
Class B Share	3221110
<b>ISIN CODES:</b>	
Class B Share	GB0032211103
<b>LIPPER IDS:</b>	
Class B Share	60009019

## SECTOR ALLOCATION (%)

Industrials	25.5
Energy	15.5
Information Technology	12.9
Communication Services	8.9
Real Estate	8.4
Consumer Discretionary	7.9
Financials	7.5
Health Care	4.9
Materials	4.4
Consumer Staples	2.6
Cash	1.4

## TOP TEN HOLDINGS (%)

MS International Plc	8.5
Lok nStore Group Pln	5.7
Serica Energy Plc	4.5
Costain Group	3.5
Elementis Plc	3.2
Senior Plc	3.1
M&C Saatchi Plc	3.0
STV Group	2.8
Hunting Ord	2.7
Avon Rubber Plc	2.6

Source: Morningstar as at 31 March 2024, % growth, total return, GBP, single price, UK net income reinvested with no initial charges.

## OUTCOME OF FAIR VALUE ASSESSMENTS (2024)

Our assessment confirms:

- The fund meets the needs of the target market.
- The intended distribution strategy remains appropriate.
- The fund provides fair value to customers.

## INVESTOR PROFILE

The fund is appropriate for all investor types, including those with only a basic knowledge of funds. It is compatible with investors who do not need a capital guarantee (investors must be prepared to accept fluctuations in the value of capital, including the ability to bear 100% capital loss) and are seeking capital growth. Due to the volatility of markets, investors should be willing to accept price fluctuations in exchange for the opportunity of potentially higher returns. This is a long term investment and investors should have an investment time horizon of at least 5 years. The recommended holding period does not provide any guarantee that the objective will be achieved. This product is eligible for all distribution channels (e.g. investment advice, portfolio management, non-advised sales and pure execution services).

The fund is unlikely to be appropriate for those who:

- Are looking for full capital protection or full repayment of the amount invested, and those who want a guaranteed return
- Have no risk tolerance
- Who are unwilling to accept price fluctuations (volatility) in the value of the fund
- Do not intend to invest for the long term

## IMPORTANT INFORMATION

This is a marketing communication issued by Stonehage Fleming Investment Management Limited (SFIM). SFIM is the investment manager of the Fund. All investments risk the loss of capital. No guarantee or representation is made that the funds will achieve their investment objective. The value of investments may go down as well as up. For products designed to return income, the distributions can also go down or up and you may not receive back the full value of your initial investment. Derivatives have not been used but are allowed if appropriate for efficient asset management. The Fund only invests in UK assets but is allowed to hold shares on overseas exchanges. This would occur in the event of a company delisting from the London stock market and would not be expected to be material. Hence, there would be limited foreign exchange risk. Past performance is not a guide to future returns. If the information is not displayed in your base currency, then the return may increase or decrease due to currency fluctuations. The distribution or possession of this document in jurisdictions outside the United Kingdom may be restricted by law or other regulatory requirements. For details of the Funds investment policy, please see the Investment Objective and Policy section of the Fund Prospectus Document.

## FUND MANAGERS



### PAUL MUMFORD

Paul Mumford began his career in 1963 working initially as an Analyst for Norris Oakley Brothers and later as a smaller companies expert at R Nivison. Paul moved to fund management in 1988 when he joined Glenfriars. Paul then joined Cavendish Asset Management at the group's formation in 1994 and funds were launched. The group was subsequently acquired by Stonehage Fleming in July 2020. Paul is the co-manager of the TM Stonehage Fleming AIM Fund and the TM Stonehage Fleming Opportunities Fund.



### NICK BURCHETT

Nick Burchett began his career in 1983 at Strauss Turnbull and subsequently joined W.I. Carr in 1990 which later became Investec Wealth & Investment after a number of mergers and acquisitions. Nick dealt extensively with portfolios of UK equities, markets and execution strategies. After 27 years at Investec he joined Cavendish Asset Management in November 2017 to jointly manage this fund. The acquisition of Cavendish Asset Management was subsequently made by Stonehage Fleming in July 2020. Nick is the co-manager of the TM Stonehage Fleming AIM Fund and the TM Stonehage Fleming Opportunities Fund.

## AWARDS



Whilst every effort is made to ensure that the information provided to clients is accurate and up to date, some of the information may be rendered inaccurate by changes in applicable laws and regulations may be subject to change in the future. The information in this document does not constitute legal, tax, or a personal recommendation. The Fund is authorised in the United Kingdom and regulated by the Financial Conduct Authority. The Authorised Fund Manager is Thesis Unit Trust Management Limited, Exchange Building, St John's Street, Chichester, West Sussex, PO19 1UP. Authorised and regulated by the Financial Conduct Authority. Before you invest you should read the Key Investor Information Document (KIID) and the Prospectus which contain detailed information. These documents are available in English, free of charge, upon request by writing to Thesis Unit Trust Management Limited at Exchange Building, St John's Street, Chichester, West Sussex PO19 1UP; or by phoning 01483 783 900 between 9am and 5pm Monday to Friday; or on the website at [www.tutman.co.uk/literature/](http://www.tutman.co.uk/literature/)

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## STONEHAGE FLEMING INVESTMENT MANAGEMENT LIMITED

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[www.stonehagefleming.com/investments](http://www.stonehagefleming.com/investments)