



# TM STONEHAGE FLEMING

OUR FOUR FUNDAMENTAL QUALITY PILLARS - IDENTIFYING GLOBAL BEST IN CLASS BUSINESSES



#### INVESTMENT OBJECTIVE

To achieve long-term growth in capital and income in a focused portfolio of high quality listed businesses from around the world.

#### INVESTMENT PHILOSOPHY

We invest in best in class businesses for their quality, strategic competitive edge and value.

## FUND COMMENTARY

Value as an investment style continued outperforming Quality in October. Continuing strong US employment data and rising bond yields reflected a resilient economy. Stock market volatility increased amid the run-up to the too-close-to-call US election and rising geopolitical tensions in the Middle East.

The third quarter US reporting season is well under way. Over two thirds of the S&P 500 have already reported. Overall, the Index's top and bottom line numbers grew at +5% and +8% respectively. These are +1% and +6% positive surprises. Communication, Discretionary and Health Care sectors delivered the best results, with Energy, Industrials and Materials the worst.

A main feature of the results has been the strong operational performance of the US technology giants, and in particular Alphabet and Amazon. They impressed with both their top and bottom line results, and specifically with their cost controls, operational margin increases and strong growth in free cash flows. Along with this, all the main cloud businesses impressed with accelerating organic growth, with +35%, +33% and +19% respectively for Google Cloud, Azure and AWS. Whilst they enjoy strong AI-related business growth, their high capital expenditures do not yet dent profitability, while their free cash flows continue to comfortably cover these expenses.

The best contributors to the Fund's performance over October have indeed been AI-related. Cadence Design Systems declared +30% growth in bottom line earnings, benefitting from the semiconductor boom. Alphabet and Amazon were the next two best contributors. ASML, L'Oréal and LVMH were the largest detractors from performance. Whilst ASML declared a positive turn in revenues and profits, they disappointed with a low order book that indicates a postponement to their bumper profit growth. L'Oréal and LVMH announced soft sales updates, predominantly as a result of a continuing weak Chinese consumer market.

Stock markets have traditionally been volatile before US elections, with more constructive performances following afterwards.

#### Data sourced from Bloomberg

Opinions expressed represent the view of SFIM at the time of preparation. They are subject to change and should not be interpreted as investment advice.

### **RISK DISCLOSURE**

Past performance is not a guide to future performance. The value of investments can fall. Investors may not get back the amount invested. Income from investments may vary and is not guaranteed. The return may increase or decrease due to currency fluctuations. Performance figures are net of fees and charges. The Fund may hold a relatively small number of stocks as compared to many other funds. This may make the Fund's performance more volatile than would be the case if it had a more diversified investment portfolio. For a full list of risks applicable to this fund, please refer to the Prospectus.



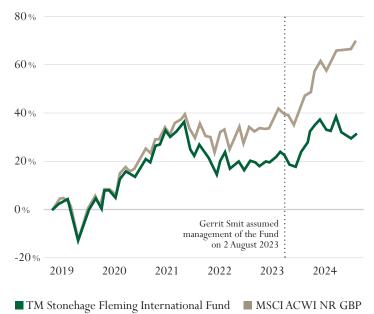




## INVESTMENT STRATEGY

- · Invest for sustainable growth
- Fundamental research driven
- Particular focus on quality of management, balance sheet strength, return on invested capital, free cash flow, ability to grow dividends each year
- Bottom-up approach to identify exceptional businesses
- Global orientation, with emerging market exposure
- High conviction concentrated portfolio
- Predominantly larger capitalisation businesses, also consider exceptional medium-sized ones
- Buy to hold and disciplined selling
- · No benchmark orientation, no active trading, no leverage, no hedging

## FIVE YEAR PERFORMANCE



#### CUMULATIVE PERFORMANCE %

	Im	YTD	lyr	3yr	5yr	
TM Stonehage Fleming International Fund	1.2	2.7	11.1	0.8	32.1	
Annualised	-	-	-	0.2	5.7	
MSCI ACWI NR GBP	1.9	15.1	25.4	24.9	70.1	
Annualised	-	-	-	7.7	11.2	

### CALENDAR YEAR PERFORMANCE %

	2023	2022	2021	2020	2019
TM Stonehage Fleming International Fund	9.0	-13.1	16.1	11.8	21.2
MSCI ACWI NR GBP	15.1	-8.7	19.6	13.0	21.7



## TM STONEHAGE FLEMING **INTERNATIONAL FUND**

## TOP TEN HOLDINGS (% OF FUND)

Microsoft	7.5
Amazon	6.8
Alphabet	5.9
EssilorLuxottica	4.6
S&P Global	4.4
Cadence	4.1
Zoetis	3.9
Linde	3.9
Verisk Analytics	3.8
Mastercard	3.8
TOTAL	48.6

## SECTOR BREAKDOWN (% OF FUND)

Technology	22.5
Health Care	20.9
Financials	14.2
Discretionary	12.6
Industrials	10.3
Communication	7.4
Staples	4.7
Materials	3.9
Cash	3.5
TOTAL	100.0

## PORTFOLIO MANAGER



## **GERRIT SMIT**

Gerrit Smit is Head of the Equity Management Team and Lead Portfolio Manager of the Fund. He has overall responsibility for the Portfolio Management and Equity Research functions.

## REGIONAL BREAKDOWN BY LISTING (% OF FUND)

United States	80.8
Europe	13.6
Asia Pacific	2.2
Cash	3.5
TOTAL	100.0

## ESTIMATED REGIONAL REVENUES<sup>7</sup> (% OF FUND)

North America	52.4
Europe	21.1
Emerging Markets	20.7
Japan	2.1
Other	3.7
TOTAL	100.0

## PORTFOLIO CHARACTERISTICS

Average Market Cap (Billions GBP)	342.6
Number of Holdings	27
Operating Margin	31.9%
Return on Invested Capital	20.7%
Net Debt/EBITDA <sup>1</sup>	0.7
Expected 3 Year Revenue Growth $(p.a.)^*$	9.2%
Expected 3 Year EPS <sup>2</sup> Growth $(p.a.)^*$	12.4%
Expected 3 Year DPS <sup>3</sup> Growth (p.a.)*	8.6%
Dividend Yield (Gross) <sup>4,5</sup>	0.9%
Price/Earnings Ratio <sup>5</sup>	28.0
Free Cash Flow Yield <sup>5</sup>	3.4%
PEG Ratio <sup>6</sup>	2.8

SECTOR BREAKDOWN

Source: Northern Trust Global Services SE (UK branch); Stonehage Fleming Investment Management Limited.

PORTFOLIO CHARACTERISTICS \* Such forecasts are not a reliable indicator of future performance.

<sup>1</sup> Earnings Before Interest, Taxes, Depreciation and Amortisation.
<sup>2</sup> Earnings Per Share.
<sup>3</sup> Dividend Per Share.
<sup>4</sup> Of underlying holdings, and stated gross of withholding taxes and costs.
<sup>5</sup> Estimated 12 months forward.
<sup>6</sup> Weighted portfolio Trailing P/E Ratio and EPS projections applied.

Source: Stonehage Fleming Investment Management Limited, Bloomberg.

ESTIMATED REGIONAL REVENUES

<sup>7</sup> Source: Based on where underlying companies in the TM Stonehage Fleming International Fund derive their revenue. Source: Bloomberg; Stonehage Fleming Investment Management Limited; Northern Trust Global Services SE (UK branch). Due to rounding, values may not add up to 100%.



## TM STONEHAGE FLEMING

#### OUTCOME OF FAIR VALUE ASSESSMENTS (2023)

- The fund meets the needs of the target market.
- The intended distribution strategy remains appropriate.
- Historically, the fund did not deliver value for money. In response, as of the 2nd August 2023, Stonehage Fleming Investment Management Limited changed the personnel managing the fund and the approach to investment selection. The fund will follow the strategy pursued by the Stonehage Fleming Global best ideas fund (GBI), and own the same quality growth business as this fund. The historic performance of GBI, together with more information on the manager, can be found at www.stonehagefleming.com/GBI

#### **INVESTOR PROFILE**

The fund is appropriate for all investor types, including those with only a basic knowledge of funds. It is compatible with investors who do not need a capital guarantee (investors must be prepared to accept fluctuations in the value of capital, including the ability to bear 100% capital loss) and are seeking capital growth. Due to the volatility of markets, investors should be willing to accept price fluctuations in exchange for the opportunity of potentially higher returns. This is a long term investment and investors should have an investment time horizon of at least 5 years. The recommended holding period does not provide any guarantee that the objective will be achieved. This product is eligible for all distribution channels (e.g. investment advice, portfolio management, non-advised sales and pure execution services).

The fund is unlikely to be appropriate for those who:

- Are looking for full capital protection or full repayment
- of the amount invested, and those who want a guaranteed return • Have no risk tolerance
- Who are unwilling to accept price fluctuations (volatility) in the value of the fund
- · Do not intend to invest for the long term

#### FUND INFORMATION

Total Net Assets	£286.9m
Comparative Index	MSCI ACWI NR GBP
Fund Type	UCITS
Fund Domicile	United Kingdom
Base Currency	GBP
Currencies Available	GBP
Inception Date	6 July 1994
Range of Holdings	20-30 stocks
Income Paid	£0.028364
Type of Payment	Dividend
Ex Dividend	16 May 2023
Payment Date	14 July 2023
Pricing	Daily, by 12pm (UK)
Dealing	Daily, by 12pm (UK)

## FUND CHARACTERISTICS

Active Share <sup>1</sup>	87.4%
Ex Post Tracking Error	5.5%
12 Month Turnover	10.4%
Beta	0.86

#### GBP B (DISTRIBUTING) SHARE CLASS DETAILS

Price	£5.30
ISIN	GB0032211095
Synthetic Risk & Reward Indicator (SRRI) rating	5
Annual Management Fee	0.60%
Total Ongoing Charge (OCF <sup>2</sup> )	0.66%
Min Initial Investment (GBP)	£50,000
Registered for Sale	UK

<sup>1</sup> Active Share measures how much the portfolio holdings differ from the benchmark index (MSCI World) ie. a portfolio that is identical to the benchmark would have 0% active share. <sup>2</sup>The OCF is the Annual Management Fee plus additional fund expenses as a percentage of the assets of the fund. This gives an indication of annual expenses. This figure may vary over time. It excludes portfolio transaction costs.

#### IMPORTANT INFORMATION

This is a marketing communication issued by Stonehage Fleming Investment Management Limited (SFIM). SFIM is the investment manager of the Fund. All investments risk the loss of capital. No guarantee or representation is made that the funds will achieve their investment objective. The value of investments may go down as well as up. For products designed to return income, the distributions can also go down or up and you may not receive back the full value of your initial investment. Derivatives have not been used but are allowed if appropriate for efficient asset management. Past performance is not a guide to future returns. If the information is not displayed in your base currency, then the return may increase or decrease due to currency fluctuations. The distribution or possession of this document in jurisdictions outside the United Kingdom may be restricted by law or other regulatory requirements. For details of the Funds investment Objective and Policy section of the Fund Prospectus Document. Whilst every effort is made to ensure that the information provided to clients is accurate and up to date,

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