

### GBP D SHARE CLASS

## STONEHAGE FLEMING

# **GLOBAL BEST IDEAS EQUITY FUND**

#### **OUR FOUR FUNDAMENTAL QUALITY PILLARS - IDENTIFYING GLOBAL BEST OF BREED BUSINESSES**













#### **INVESTMENT OBJECTIVE**

To achieve long-term growth in capital and income in a focused portfolio of high quality listed businesses from around the world.

#### **INVESTMENT PHILOSOPHY**

We invest in best of breed businesses for their quality, strategic competitive edge and value.

#### PERFORMANCE DISCLOSURE

Past performance is not a guide to future performance. The value of investments can fall. Investors may not get back the amount invested. Income from investments may vary and is not guaranteed. The return may increase or decrease due to currency fluctuations. Performance figures are net of fees and charges. The Fund may hold a relatively small number of stocks as compared to many other funds. This may make the Fund's performance more volatile than would be the case if it had a more diversified investment portfolio. For a full list of risks applicable to this fund, please refer to the Prospectus.

### FUND COMMENTARY

At almost 30%, the technology sector occupies the highest weighting in our portfolio. We have long held four technology positions (Visa, Tencent, Alphabet, Accenture) and added PayPal earlier this year. All five holdings have made meaningful contributions to our fund's performance and have grown into the list of top ten holdings.

Our technology holdings cover a wide spectrum of services, including electronic payment systems, advertising, social networks, e-sport (electronic games), e-commerce, taxi hailing, cloud services, cyber security, video streaming, artificial intelligence, driverless cars, etc. We perceive all of these services to have strong further growth potential. This is particularly the case for electronic payment systems.

Payment technology is in a strong structural growth phase which we believe can carry on for quite some time. This is the case globally, and in particular in emerging markets, as transaction settlements move away from cash to electronic payments. About half of all transaction settlements globally still happen in the form of cash, with this ratio in some emerging markets closer to three quarters. General technological advances play directly into this theme. The rise of e-commerce and the easy and cheap access to mobile technology has specifically led to strong growth in the use of online payments.

Our portfolio benefits directly and indirectly from this structural growth theme. Visa operates globally in many aspects of electronic payments, whether in the form of card or business-to-business settlements. Many (if not most) transactions on Tencent's very popular and efficient WeChat social media application are settled through its TenPay electronic payment system. Tencent earns a commission on all these transactions. More than three quarters of the world's smart phones are powered by Android software, developed by Google's parent company Alphabet. Some of those are loaded with the Android Pay system. PayPal is particularly popular for online payments amongst the younger generation.

We believe electronic payments can support our portfolio performance for some time to come.

#### **INVESTMENT STRATEGY**

- Invest for sustainable growth
- · Fundamental research driven
- Particular focus on quality of management, balance sheet strength, return on invested capital, free cash flow, ability to grow dividends each year
- Bottom-up approach to identify exceptional businesses
- Global orientation, with emerging market exposure
- High conviction concentrated portfolio
- Predominantly larger capitalisation businesses, also consider exceptional medium-sized ones
- · Buy to hold and disciplined selling
- · No benchmark orientation, no active trading, no leverage, no hedging

#### **CUMULATIVE PERFORMANCE (CLASS D GBP)** 80% 70% 60% 50% 40% 30% 20% 10% Sept Dec Sept Mar Jun Dec Mar Jun Sept Dec Jun Sept Jun Sept 2013 SF GBI Fund MSCI World All Countries £ TR IA Global £ Inception Date: 16 August 2013

CLASS D GBP CUMULATIVE PERFORMANCE %						
		1m	3m	6m	YTD	Since Inception
	Stonehage Fleming Global Best Ideas Equity	-4.0	0.0	4.1	10.3	71.3
	MSCI World All Countries £ TR	-1.9	2.1	2.7	8.1	65.3
	IA Global £	-1.4	1.5	3.0	8.7	52.1

CLASS D GBP PERIODIC PERFORMANCE %					
	12 months to	30/09/17	30/09/16	30/09/15	30/09/14
	Stonehage Fleming Global Best Ideas Equity	8.9	29.7	17.2	6.8
	MSCI World All Countries £ TR	14.9	30.6	0.0	11.1
	IA Global £	14.9	26.1	-1.4	7.9

#### **FUND RATINGS**







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### GBP D SHARE CLASS

# STONEHAGE FLEMING

# **GLOBAL BEST IDEAS EQUITY FUND**

SE	CTOR BREAKDOWN	% of Fund
	Technology	29.2
	Consumer Staples	25.6
	Consumer Discretionary	18.4
	Health Care	10.5
	Industrials	5.2
	Financials	4.4
	Materials	1.9
	Cash	4.8
Tot	al	100.0

Source: Capita Financial Administrators (Ireland) Limited and Stonehage Fleming Investment Management Limited.

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## CITYWIRE AA

#### Gerrit Smit

Gerrit Smit\* is Head of the Equity Management team. He has overall responsibility for its Portfolio Management

and Equity Research functions. The team invests for sustainable growth with a particular focus on quality of management, balance sheet strength, cash flow generation and the ability to grow dividends each year.

\*Gerrit Smit is AA rated by Citywire for his rolling 3 year risk-adjusted performance, for the period 30/06/2014 – 30/06/2017.

RE	GIONAL BREAKDOWN	% of Fund
	United States	57.9
	Continental Europe	18.4
	Asia Pacific	10.8
	UK	8.1
	Cash	4.8
Total		100.0

PC	PORTFOLIO CHARACTERISTICS				
	Average Market Cap (Billions GBP)	102.2			
	Number of Holdings	25			
	Operating Margin	24.6%			
	Return on Invested Capital	18.2%			
	Net Debt/EBITDA <sup>1</sup>	0.8			
	Expected 3 Year EPS <sup>2</sup> Growth (p.a.)	13.9%			
	Expected 3 Year DPS <sup>3</sup> Growth (p.a.)	10.5%			
	Dividend Yield <sup>4,5</sup>	1.7%			
	Price/Earnings Ratio⁵	23.4			
	Free Cash Flow Yield <sup>5</sup>	4.4%			
	PEG Ratio <sup>6,7</sup>	2.3			

<sup>1</sup> Earnings Before Interest, Taxes, Depreciation and Amortisation. <sup>2</sup> Earnings Per Share. <sup>3</sup> Dividend Per Share. <sup>4</sup> Of underlying holdings, and stated gross of withholding taxes and costs. <sup>5</sup> Estimated 12 months forward. <sup>6</sup> Price/Earnings to Growth Ratio. <sup>7</sup> Applying Trailing P/E Ratio. Source: Stonehage Fleming Investment Management Limited, Bloomberg.

то	P TEN HOLDINGS	% of Fund
	Visa	6.4
	Tencent	6.4
	Alphabet	5.8
	Accenture	5.6
	Becton Dickinson	5.3
	PayPal	5.0
	Estée Lauder	4.9
	McDonald's	4.8
	Fresenius SE	4.8
	AIA	4.4
Tot	Total 53.2	

ES.	TIMATED REGIONAL REVENUES8	% of Fund
	North America	38.0
	Emerging Markets	37.8
	Continental Europe	20.4
	UK	3.8
Tot	al	100.0

<sup>8</sup> Based on where underlying companies in the Stonehage Fleming Global Best Ideas Equity Fund derive their revenues.

Source: Stonehage Fleming Investment Management Limited. Bloomberg; Capita Financial Administrators (Ireland) Limited. Due to rounding, values may not add up to 100%.

FUND INFORMATION	
Total Net Assets	£501.0m
Comparative Index	MSCI World All Countries £ TR
Lipper Sector	Lipper Global Equity Global
Fund Type	UCITS
Fund Domicile	Ireland
Base Currency	USD
Currencies Available	GBP, USD, EUR, CHF
Inception Date	16 Aug 2013
Number of Holdings	20-30 stocks
Income Paid	Annually
Type of Payment	Dividend
Ex Dividends	1 May 2017
Payment Date	15 May 2017
Pricing	Daily by 11pm (IRE)
Dealing	Daily by 12pm (IRE)

FUND CHARACTERISTICS	
Active Share <sup>9</sup>	94.2%
Ex Post Tracking Error	5.8%
12 Month Turnover	2.1%
BETA	93.5%

<sup>9</sup> Active Share measures how much the portfolio holdings differ from the benchmark index (MSCI World) ie. a portfolio that is identical to the benchmark would have 0% active share.

GBP D (INCOME) SHARE CLASS DETAILS			
ISIN	IE00BCLYMF33		
Synthetic Risk & Reward Indicator (SRRI) rating	5		
Inception date	16 Aug 2013		
Annual Management fee	0.75%		
Total ongoing charge (OCF)	1.01%		
Min initial investment (GBP)	3,500,000		
Registered for sale	GB, CH, SA		

The OCF is the Management Fee plus additional fund expenses as a percentage of the assets of the fund. This gives an indication of annual expenses. This figure may vary over time. It excludes portfolio transaction cost.

#### IMPORTANT INFORMATION

The Fund is a sub-fund of the Stonehage Fleming Pooled Investments (Ireland) pic (the "Company"), and open-ended umbrella investment company with variable capital and segregated liability between Funds incorporated with limited liability in Ireland under the Companies Acts 1963 with registration number 525228. It qualifies, and is authorised in Ireland by the Central Bank of Ireland as an Undertaking for Collective Investment in Transferable Securities ("UCITS").

The company is recognised as a section 264 scheme by the Financial Conduct Authority in the United Kingdom. The Company is also an approved Foreign Collective Investment Scheme in South Africa where it is registered with the Financial Services Board ("FSB"). Capita Financial Managers (Ireland) Limited

has been appointed as the manager (the "Manager") of the Company and Stonehage Fleming Investment Management Limited has been appointed as the investment manager (the "Investment Manager") of the Company.

The latest version of the Prospectus and the Key Investor Information documents are available in English and can be obtained by contacting the administrator at dublinta@capitafinancial.com. This document is issued by Stonehage Fleming Investment Management Limited which is authorised and regulated by the Financial Conduct Authority and registered with the Financial Services Board (South Africa) as a Financial Services Provider (FSP) under the Financial Advisory and Intermediary Services Act. No

37 of 2002 (FSP No: 46194). The registered office is 15 Suffolk Street, London, SW1Y 4HG. Registered in England No. OC4027720.

Swiss Investors: The home jurisdiction of the fund is Ireland. The place of performance and jurisdiction, along with the place where the prospectus, memorandum and articles of association, key investor information documents and the annual and semi-annual reports of the Fund can be obtained free of charge, is the registered office of the Fund's Swiss Representative - ARM Swiss Representatives SA, Route de Cité-Quest 2, 1196 Gland, Switzerland. Swiss Paying Agent: Banque Cantonale de Geneve of 17, Quai de l'Ile, 1204 Geneva, Switzerland.