

STONEHAGE FLEMING GLOBAL BEST IDEAS EQUITY FUND

31 January 2017 Factsheet

INVESTMENT OBJECTIVE

To achieve long term growth in capital and income in a focused portfolio of high quality listed businesses from around the world.

INVESTMENT PHILOSOPHY

We invest in best-of-breed businesses for their quality, strategic competitive edge and value.

INVESTMENT STRATEGY

- Invest for sustainable growth
- Fundamental research driven
- Particular focus on quality of management, balance sheet, return on capital, cash flow, ability to grow dividends each year
- Bottom-up approach to identify exceptional businesses
- Global orientation
- High conviction concentrated portfolio
- Predominantly larger capitalisation businesses, include some mid-size exceptional ones
- Buy to hold for longer term orientation, but do not hold overvalued businesses
- No benchmark orientation, leverage, hedging or active trading

FUND INFORMATION

Investment Manager	Stonehage Fleming Investment Management Limited
Portfolio Manager	Gerrit Smit
Launch Date	16 August 2013
Total AUM	\$544.1m
Dealing Deadline	Daily by 12pm (Irish time)
Pricing	Daily at 11pm (Irish time)
Fund Type	UCITS

COMMENTARY

We invest predominantly in global businesses to have exposure to structural growth areas throughout the world. This also balances currency risks through the portfolio. We prefer to also have exposure to the higher growth in Emerging Markets, through these global franchises. If we come across a jewel that operates only in Emerging Markets we will consider its merits thoroughly and take direct exposure if we have built the necessary conviction.

The world GDP (in real \$ terms) grew six-fold over the past thirty years. The developed world contributed 63% of the growth in GDP in 1985, with Emerging Asia (including China) contributing 18%. By 2015 these ratios had swung around – Emerging Asia (including China) contributed 63% of the growth in GDP, with the developed world accounting for 29% of this growth. China alone made a contribution of 37%. It is clear that those who invest strategically for future growth have to seriously consider exposure to Emerging Asia and specifically China.

In this context, AIA is in our view one of the best quality Asian businesses, with exposures through most of Emerging Asia. They have an outstanding delivery record with a five year compounded growth in embedded value of around double digits. It is also clear that communication through the world has moved onto mobile devices, and that this structural trend has further to go. China is one of the largest internet markets, with users spending on average 200 minutes a day on mobile internet alone. Tencent has a 53% market share of that mobile internet usage market.

We estimate our total exposure to Emerging Asia on this direct and indirect basis to be around 25%. Our RB Group announced that they are in discussions with Mead Johnson which may increase this effective exposure.

PERFORMANCE TO 31ST JANUARY 2017 ¹

	Class A USD %	Class B USD %	Class C GBP %	Class D GBP %
One Month	2.6	2.6	0.7	0.8
Year To Date	2.6	2.6	0.7	0.8
One Year	3.0	3.5	16.2	16.7
Three Years	22.4	24.2	59.9	62.3
2016	-3.0	-2.5	15.7	16.3
2015	9.8	10.4	16.2	16.8
2014	6.1	6.6	12.7	13.3
Since Launch ²	24.0	26.1	53.8	56.6

Source: Capita Financial Administrators (Ireland) Limited and Stonehage Fleming Investment Management Limited

¹ Net of fees

² Launch: 16 August 2013

³ The Investment Management Fee is included in the Ongoing Charges Figure ("OCF") and is not in addition to the OCF. The OCF expresses the overall costs of running the Stonehage Fleming Global Best Ideas Equity Fund (the "Fund") as a percentage of the value of the assets of the Fund. It comprises the Investment Management Fee and other additional charges including, but not limited to, the charges of the Manager, Administrator, the Custodian, the Directors and any appointed Paying Agent as well as regulatory, company secretarial, statutory, auditing, listing, Governmental and legal costs. It does not include portfolio transaction costs.

SHARE CLASSES

	Class A USD	Class B USD	Class C GBP	Class D GBP
Price	\$124.05	\$126.13	£153.39	£153.67
OCF % ³	1.49	0.99	1.49	0.99
Investment Management Fee %	1.25	0.75	1.25	0.75
Minimum Initial Investment	\$50,000	\$5,000,000	£35,000	£3,500,000
Minimum Subsequent Investment	\$25,000	\$25,000	£15,000	£15,000

PAST PERFORMANCE SHOULD NOT BE USED AS A GUIDE TO FUTURE PERFORMANCE

FUND COMPOSITION

Regional Breakdown	% of Fund
United States	59.2
Continental Europe	19.6
Asia Pacific	9.2
UK	8.2
Cash	3.9
Total	100.0

Sector Breakdown	% of Fund
Consumer Staples	28.3
Consumer Discretionary	23.2
Technology	22.2
Health Care	10.4
Industrials	5.5
Financials	4.5
Materials	1.9
Cash	3.9
Total	100.0

Top 10 Holdings	% of Fund
Visa	6.2
Alphabet	5.8
Accenture	5.5
Becton Dickinson	5.5
Fresenius SE	4.9
Tencent	4.7
AIA	4.5
McDonald's	4.4
Estée Lauder	4.3
Walt Disney Co	4.3
Total	50.1

Source: Capita Financial Administrators (Ireland) Limited and Stonehage Fleming Investment Management Limited.

RISK FACTORS

Stonehage Fleming Global Best Ideas Equity Fund (the "Fund") is an equity fund. Investors should be willing and able to assume the risks of equity investing in particular, fluctuations in market price, adverse issuer or market information and the fact that equity securities rank below other corporate securities, including debt securities, in right of payment in the event of issuer insolvency. The value of the Fund's portfolio changes daily and can be affected by changes in currencies, interest rates, general market conditions and other political, social and economic developments, as well as specific matters relating to the companies in whose securities the Fund invests. The Fund may hold a relatively small number of stocks as compared to many other funds. This may make the Fund's performance more volatile than would be the case if it had a more diversified investment portfolio.

Changes in the rates of exchange between currencies may cause the value of investments to go up or down in the reporting currency. In general, underlying investments denominated in foreign currency are not hedged back into the reporting currency. Among the factors that may influence currency values are trade balances, the levels of short-term interest rates, differences in relative values of similar assets in different currencies, long-term opportunities for investment and capital appreciation and political developments. Values may also be affected by developments relating to controls and restrictions on foreign currency remittance of proceeds of investments in a non-sterling jurisdiction.

All investments risk the loss of capital. No guarantee or representation is made that the Fund will achieve its investment objective. The value of investments may go down as well as up and the distributions can also go down or up and you may not receive back the full value of your initial investment. The risks outlined here are some of the more specific risks applicable to investment in the Fund and investors' attention is drawn to Appendix II of the Prospectus which provides more information on the types of risk factors investors should consider.

Whilst every effort is made to provide investors with accurate and up to date information, some of the information may be rendered inaccurate by changes in applicable laws and regulations. For example, the levels and bases of taxation may change. No information in this document should be interpreted as investment advice. If you feel unsure about the suitability of this investment for you, please consult with a professional financial adviser.

IMPORTANT INFORMATION

The Fund is a sub-fund of Stonehage Fleming Pooled Investments (Ireland) plc (the "Company"), an open-ended umbrella investment company with variable capital and segregated liability between Funds incorporated with limited liability in Ireland under the Companies Acts 1963 with registration number 525228. It qualifies, and is authorised in Ireland by the Central Bank of Ireland as an Undertaking for Collective Investment in Transferable Securities ("UCITS"). The Company is recognised as a section 264 scheme by the Financial Conduct Authority in the United Kingdom. The Company is also an approved Foreign Collective Investment Scheme in South Africa where it is registered with the Financial Services Board ("FSB"). Capita Financial Managers (Ireland) Limited has been appointed as the manager (the "Manager") of the Company and Stonehage Fleming Investment Management Limited has been appointed as the investment manager (the "Investment Manager") of the Company. The latest version of the Prospectus and the Key Investor Information documents are available in English and can be obtained by contacting the administrator at dublinta@capitafinancial.com.

Any advice we provide will be based on and take into account a majority of product types and not every single equivalent product within a given product category. As such, any advice we give is restricted (as opposed to independent) as defined by the Financial Conduct Authority.

This document is issued by Stonehage Fleming Investment Management Limited which is authorised and regulated by the Financial Conduct Authority and registered with the Financial Services Board (South Africa) as a Financial Services Provider (FSP) under the Financial Advisory and Intermediary Services Act. No 37 of 2002 (FSP No: 46194). The registered office is 15 Suffolk Street, London, SW1Y 4HG. Registered in England No. OC4027720.

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Swiss Investors: The place of performance and jurisdiction, along with the place where the prospectus, memorandum and articles of association, key investor information documents and the annual and semi-annual reports of the Fund can be obtained free of charge, is the registered office of the Fund's Swiss Representative - ARM Swiss Representatives SA, Route de Cité-Quest 2, 1196 Gland, Switzerland. Swiss Paying Agent: Banque Cantonale de Geneve of 17, quai de l'Île, 1204 Geneva, Switzerland.

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