

**OUR FOUR FUNDAMENTAL QUALITY PILLARS - IDENTIFYING GLOBAL BEST OF BREED BUSINESSES**



**SUSTAINABLE  
ORGANIC GROWTH**



**QUALITY  
MANAGEMENT**



**EFFICIENCY**



**FREE CASH FLOW  
GENERATION**

**5 YEAR  
TOP DECILE  
PERFORMANCE**  
OF GLOBAL EQUITY FUNDS  
Lipper Global Equity Universe  
as at 31 January 2020



**MORNINGSTAR**  
★★★★★

**INVESTMENT OBJECTIVE**

To achieve long-term growth in capital and income in a focused portfolio of high quality listed businesses from around the world.

**INVESTMENT PHILOSOPHY**

We invest in best of breed businesses for their quality, strategic competitive edge and value.

**PERFORMANCE DISCLOSURE**

Past performance is not a guide to future performance. The value of investments can fall. Investors may not get back the amount invested. Income from investments may vary and is not guaranteed. The return may increase or decrease due to currency fluctuations. Performance figures are net of fees and charges. The Fund may hold a relatively small number of stocks as compared to many other funds. This may make the Fund's performance more volatile than would be the case if it had a more diversified investment portfolio. For a full list of risks applicable to this fund, please refer to the Prospectus.

**FUND COMMENTARY**

It is clearly difficult to have a high conviction view on how the coronavirus crisis will play out. Our overall perceptions are as follows:

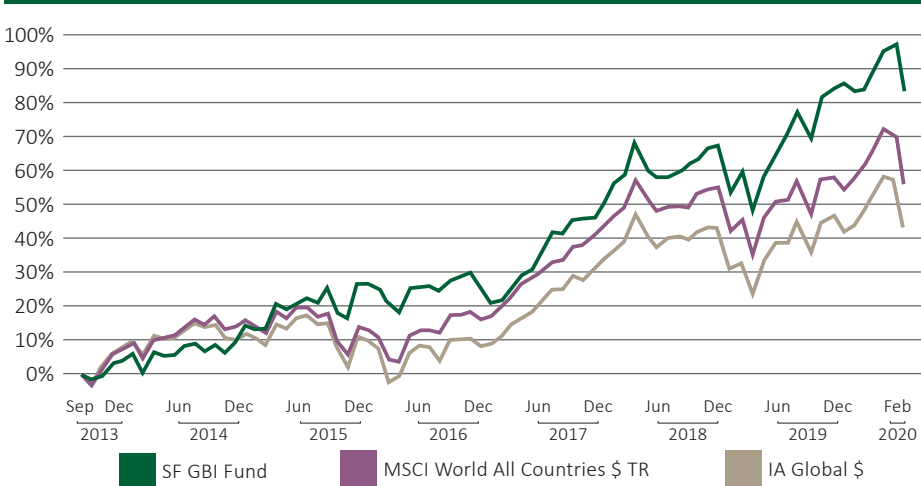
- Investors had earlier been more hopeful that the spreading of infections would be more limited.
- Many businesses throughout the world are now negatively affected, whether through employee isolation or through supply chain interruptions. This is going to have a more meaningful effect on many businesses' short-term results than what was previously expected. These effects are now expected to carry into at least the second quarter.
- The question of a potential recession is back on the table. If this may materialise, we expect it to be short-lived with a typical V-shape recovery.
- The media will continue to bombard us with bad news (and exaggerate). This, along with many companies reporting poor results, may unnerve investors even further.
- Some businesses (especially those with weak balance sheets) may develop cash flow problems.
- Some investors are expected to capitulate and cause further market volatility.
- We expect some central banks and governments to provide monetary or fiscal support should it become necessary.
- The fundamental values of most businesses are not affected to any large extent – the value is predominantly determined by their long-term performance, not by short-term tactical issues.
- There already seems to be some capitulation with many shares dropping indiscriminately and trading volumes rising sharply.
- We are being offered good buying opportunities, but against the above backdrop we believe we can apply patience and be very selective.
- Investors have good opportunity to restructure and purify their portfolios.

In short, we believe coronavirus creates the buying opportunity many have been longing for. They just wanted it without the accompanying bad news.

**INVESTMENT STRATEGY**

- Invest for sustainable growth
- Fundamental research driven
- Particular focus on quality of management, balance sheet strength, return on invested capital, free cash flow, ability to grow dividends each year
- Bottom-up approach to identify exceptional businesses
- Global orientation, with emerging market exposure
- High conviction concentrated portfolio
- Predominantly larger capitalisation businesses, also consider exceptional medium-sized ones
- Buy to hold and disciplined selling
- No benchmark orientation, no active trading, no leverage, no hedging

**CUMULATIVE PERFORMANCE (CLASS B USD)**



**CLASS B USD CUMULATIVE PERFORMANCE %**

|  | 1m   | YTD  | 1 Year | 3 Year | 5 Year | Since Inception |
|--|------|------|--------|--------|--------|-----------------|
| Stonehage Fleming Global Best Ideas Equity | -6.9 | -6.0 | 11.2   | 41.3   | 51.0   | 83.7            |
| MSCI World All Countries \$ TR             | -8.1 | -9.1 | 3.9    | 22.4   | 31.0   | 56.2            |
| IA Global \$                               | -9.0 | -9.2 | 3.0    | 21.4   | 23.6   | 43.1            |

**CLASS B USD PERIODIC PERFORMANCE %**

| Calendar Year                              | 2019 | 2018  | 2017 | 2016 | 2015 | 2014 |
|--|------|-------|------|------|------|------|
| Stonehage Fleming Global Best Ideas Equity | 30.7 | -6.4  | 30.0 | -2.5 | 10.4 | 6.6  |
| MSCI World All Countries \$ TR             | 26.6 | -9.4  | 24.0 | 7.9  | -2.4 | 4.2  |
| IA Global \$                               | 26.8 | -11.2 | 24.8 | 3.4  | -2.9 | 0.8  |

Fund Inception Date: 16 August 2013. Source for all performance is Link, Bloomberg, Financial Express, MSCI and Stonehage Fleming Equity Management as at 29/02/2020. Third parties (including Bloomberg and Financial Express) whose data may be included in this document do not accept any liability for errors or omissions.

**FUND RATINGS**







Source & Copyright: Morningstar and Morning star OBSR ratings © 2020 Morningstar. All Rights Reserved. Ratings are collected on the first business day of the month. Morningstar Sustainability Rating as of 29/02/20. Morningstar ratings refer to the B class rating for all USD denominated share classes and to the D class rating for all GBP denominated share classes. Sustainalytics provides company-level analysis used in the calculation of Morningstar's Sustainability Score. Sustainability Mandate information is derived from the fund prospectus. Morningstar Carbon Metrics cover all equity holdings as of 29/02/20. FE Crown Fund Ratings do not constitute investment advice offered by FE and should not be used as the sole basis for making any investment decision.

| SECTOR BREAKDOWN | % of Fund    |
|------------------|--------------|
| Technology       | 24.4         |
| Staples          | 17.6         |
| Discretionary    | 18.8         |
| Health Care      | 15.4         |
| Communication    | 11.0         |
| Financials       | 7.6          |
| Industrials      | 1.0          |
| Cash             | 4.2          |
| <b>Total</b>     | <b>100.0</b> |

Source: Link Fund Administrators (Ireland) Limited and Stonehage Fleming Investment Management Limited.

| REGIONAL BREAKDOWN | % of Fund    |
|--------------------|--------------|
| United States      | 71.9         |
| Continental Europe | 11.6         |
| Asia Pacific       | 7.3          |
| UK                 | 5.0          |
| Cash               | 4.2          |
| <b>Total</b>       | <b>100.0</b> |

| PORTFOLIO CHARACTERISTICS                      |       |
|--|-------|
| Average Market Cap (Billions USD)              | 240.6 |
| Number of Holdings                             | 27    |
| Operating Margin                               | 27.2% |
| Return on Invested Capital                     | 18.9% |
| Net Debt/EBITDA <sup>1</sup>                   | 0.6   |
| Expected 3 Year EPS <sup>2</sup> Growth (p.a.) | 12.4% |
| Expected 3 Year DPS <sup>3</sup> Growth (p.a.) | 7.5%  |
| Dividend Yield (gross) <sup>4,5</sup>          | 1.3%  |
| Price/Earnings Ratio <sup>5</sup>              | 26.5  |
| Free Cash Flow Yield <sup>5</sup>              | 3.7%  |
| PEG Ratio <sup>6,7</sup>                       | 2.7   |

<sup>1</sup> Earnings Before Interest, Taxes, Depreciation and Amortisation. <sup>2</sup> Earnings Per Share. <sup>3</sup> Dividend Per Share. <sup>4</sup> Of underlying holdings, and stated gross of withholding taxes and costs. <sup>5</sup> Estimated 12 months forward. <sup>6</sup> Price/Earnings to Growth Ratio. <sup>7</sup> Applying Trailing P/E Ratio. Source: Stonehage Fleming Investment Management Limited, Bloomberg.

| TOP TEN HOLDINGS | % of Fund   |
|------------------|-------------|
| Visa             | 6.3         |
| Microsoft        | 5.8         |
| Zoetis           | 5.8         |
| Alphabet         | 4.9         |
| PayPal           | 4.6         |
| Nike             | 4.4         |
| Accenture        | 4.2         |
| Estée Lauder     | 4.0         |
| Amazon           | 4.0         |
| S&P Global       | 4.0         |
| <b>Total</b>     | <b>47.9</b> |

| ESTIMATED REGIONAL REVENUES <sup>8</sup> % of Fund |              |
|--|--------------|
| North America                                      | 46.4         |
| Emerging Markets                                   | 31.8         |
| Continental Europe                                 | 17.6         |
| UK   | 4.3          |
| <b>Total</b>                                       | <b>100.0</b> |

<sup>8</sup> Source: Based on where underlying companies in the Stonehage Fleming Global Best Ideas Equity Fund derive their revenues. Source: Bloomberg; Stonehage Fleming Investment Management Limited; Link Fund Administrators (Ireland) Limited. Due to rounding, values may not add up to 100%.

**FUND MANAGER**



**CITYWIRE AA**

**Gerrit Smit**  
Gerrit Smit is Head of the Equity Management team. He has overall responsibility for its Portfolio Management and Equity Research functions. The team invests for sustainable growth with a particular focus on quality of management, balance sheet strength, cash flow generation and the ability to grow dividends each year.

| FUND INFORMATION     |                                |
|----------------------|--------------------------------|
| Total Net Assets     | \$1,219.9m                     |
| Comparative Index    | MSCI World All Countries \$ TR |
| Lipper Sector        | Lipper Global Equity Global    |
| Fund Type            | UCITS                          |
| Fund Domicile        | Ireland                        |
| Base Currency        | USD                            |
| Currencies Available | GBP, USD, EUR, CHF             |
| Inception Date       | 16 Aug 2013                    |
| Number of Holdings   | 20-30 stocks                   |
| Income Paid          | N/A                            |
| Type of Payment      | N/A                            |
| Ex Dividends         | N/A                            |
| Payment Date         | N/A                            |
| Pricing              | Daily by 11pm (IRE)            |
| Dealing              | Daily by 12pm (IRE)            |

| FUND CHARACTERISTICS      |       |
|---------------------------|-------|
| Active Share <sup>9</sup> | 88.5% |
| Ex Post Tracking Error    | 5.1%  |
| 12 Month Turnover         | 6.3%  |
| BETA                      | 0.93  |

<sup>9</sup> Active Share measures how much the portfolio holdings differ from the benchmark index (MSCI World) ie. a portfolio that is identical to the benchmark would have 0% active share.

| USD B (ACCUMULATION) SHARE CLASS DETAILS        |              |
|---|--------------|
| Price   | \$183.71     |
| ISIN  | IE00BCLYMC02 |
| Synthetic Risk & Reward Indicator (SRRI) rating | 5            |
| Annual Management fee                           | 0.75%        |
| Total ongoing charge (OCF)                      | 0.85%        |
| Min initial investment (USD)                    | 5,000,000    |
| Registered for sale                             | UK, CH, SA   |

The OCF is the Management Fee plus additional fund expenses as a percentage of the assets of the fund. This gives an indication of annual expenses. This figure may vary over time. It excludes portfolio transaction costs.

## IMPORTANT INFORMATION

The Fund is a sub-fund of the Stonehage Fleming Pooled Investments (Ireland) plc (the "Company"), an open-ended umbrella investment company with variable capital and segregated liability between Funds incorporated with limited liability in Ireland under the Companies Act 2014 with registration number 525228. It qualifies and is authorised in Ireland by the Central Bank of Ireland as an Undertaking for Collective Investment in Transferable Securities ("UCITS").

The Company is recognised as a section 264 scheme by the Financial Conduct Authority in the United Kingdom. The Fund is an approved Foreign Collective Investment Scheme in South Africa where it is registered with the Financial Sector Conduct Authority (South Africa). The Fund has been granted consent pursuant to the Control of Borrowing (Jersey) Order 1958, by the Jersey Financial Services Commission ("JFSC") to circulate an offer for subscription,

sale or exchange of shares in Jersey. The JFSC is protected by the Control of Borrowing (Jersey) Law 1947, as amended, against liability arising from the discharge of its functions under that Law. Link Fund Administrators (Ireland) Limited has been appointed as the manager (the "Manager") of the Company and Stonehage Fleming Investment Management Limited has been appointed as the investment manager (the "Investment Manager") of the Company.

The latest version of the Prospectus and the Key Investor Information documents are available in English and can be obtained by contacting the administrator at [dublinta@linkgroup.ie](mailto:dublinta@linkgroup.ie).

This document is issued by Stonehage Fleming Investment Management Limited which is authorised and regulated by the Financial Conduct Authority and registered with the Financial Sector Conduct Authority (South Africa) as a Financial Services Provider (FSP)

under the Financial Advisory and Intermediary Services Act. No 37 of 2002 (FSP No: 46194). The registered office is 15 Suffolk Street, London, SW1Y 4HG. Registered in England No. OC4027720. Affiliates of Stonehage Fleming Investment Management Limited are authorised and regulated in Jersey by the JFSC for financial services business. This document has been approved for use in Jersey.

Swiss Investors: The home jurisdiction of the fund is Ireland. The place of performance and jurisdiction, along with the place where the prospectus, memorandum and articles of association, key investor information documents and the annual and semiannual reports of the Fund can be obtained free of charge, is the registered office of the Fund's Swiss Representative - ARM Swiss Representatives SA, Route de Cité-Quest 2, 1196 Gland, Switzerland. Swiss Paying Agent : Banque Cantonale de Geneve of 17, Quai de l'île, 1204 Geneva, Switzerland.