

# **GLOBAL BEST IDEAS EQUITY FEEDER FUND**

MINIMUM DISCLOSURE DOCUMENT - ZAR B1 SHARE CLASS

31 AUGUST 2021

#### OUR FOUR FUNDAMENTAL QUALITY PILLARS - IDENTIFYING GLOBAL BEST OF BREED BUSINESSES











#### **INVESTMENT OBJECTIVE**

The Fund is a feeder fund investing only in the Stonehage Fleming Global Best Ideas Equity Fund ("Master Fund"), managed by Stonehage Fleming Investment Management Limited in the United Kingdom. The Master Fund seeks to achieve long-term growth in capital and income in a focused portfolio of high quality listed businesses from around the world.

#### **INVESTMENT PHILOSOPHY**

We invest in best of breed businesses for their quality, strategic competitive edge and value.

# **FUND COMMENTARY**

The US reporting season for the second quarter is close to completion. We now have good information to consider as to how successfully businesses have been able to recover from the effects of the pandemic. We consider consolidated S&P 500 data in this context as a reasonable proxy for USA Inc.

Despite the severe economic lock-down measures, revenue has already recovered to pre-pandemic record levels. Further to this, both EBIT (Earnings before Interest and Tax) and EPS (Earnings per Share) have recovered to levels in excess of 10% above their pre-pandemic levels. Consensus expectations for 12 month forward EPS currently exceed the pre-pandemic level by over 15%.

Whilst revenue recovery logically tracks economic recovery, the surprising factor is the strong recovery in profitability. The Operating Margin is already at a record level of 14.4%, compared to the previous record of 14.1% in 2015. That period was six years after the Financial Crisis recession, highlighting how rapidly high profitability levels returned this time. All credit to administrations steering economic recovery, and especially to business management teams managing profitability under extreme conditions.

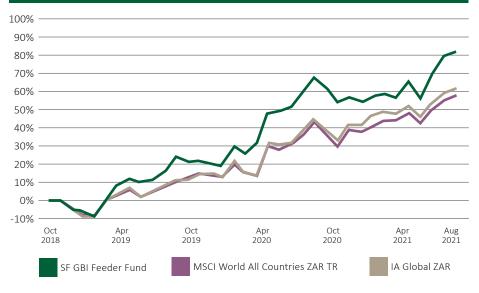
It is also striking that this margin recovery has been achieved with only a modest recovery in capacity utilisation, currently at 76.1%. It is still below the average of 77.5%, with a pre-pandemic cycle high of 79.9%. This implies good potential for further margin recovery as economic growth continues.

Cost pressures as a consequence of pandemic-inflicted supply line bottlenecks are not yet a dominant theme in company results. Whilst some of that may later become more apparent, conversely it seems easing in some of those costs are also starting to filter through (e.g. Iron-Ore, Copper, Lumber). In this context, overall US inflation expectations have also started to abate. Nevertheless, it may be that operational benefits of further increases in capacity utilisation can absorb some of the potential cost pressures. We are, therefore, not overly concerned about the profit outlook despite the high base that has been reached quickly in this economic cycle.

#### **INVESTMENT STRATEGY**

- Invest for sustainable organic growth
- Fundamental research driven
- Particular focus on quality of management, balance sheet strength, return on invested capital, free cash flow generation, ability to grow dividends each year
- Bottom-up approach to identify exceptional businesses
- Global orientation, with emerging market exposure
- · High conviction concentrated portfolio
- Predominantly larger capitalisation businesses, also consider exceptional medium-sized ones
- Buy to hold and disciplined selling
- · No benchmark orientation, no active trading, no leverage, no hedging

# **CUMULATIVE PERFORMANCE (CLASS B1 ZAR)**



ANNUALISED PERFORMANCE <sup>1</sup> (CLASS B1 ZAR)	1m	YTD	1Y	Since Inception <sup>2</sup>
Stonehage Fleming SCI Global Best Ideas Equity Feeder Fund	1.6	17.8	14.2	23.6
MSCI World All Countries ZAR TR	1.9	14.5	16.1	17.5
IA Global ZAR TR	1.7	14.1	16.9	18.5

SF GBI FEEDER FUND ZAR
41.6
4.7

CALENDAR YEAR PERFORMANCE <sup>1</sup> (CLASS B1 ZAR)	2020	2019
Stonehage Fleming SCI Global Best Ideas Equity Feeder Fund	29.4	27.1
MSCI World All Countries ZAR TR	22.0	23.5
IA Global ZAR TR	22.7	23.9

- <sup>1</sup> For periods longer than one year, returns are annualised. Source for all performance is Sanlam Collective Investments, Bloomberg, Financial Express, MSCI and Stonehage Fleming Equity Management as at 31/08/2021. Third parties (including Bloomberg and Financial Express) whose data may be included in this document do not accept any liability for errors or omissions.
- <sup>2</sup> Fund Inception Date: 1 November 2018.
- <sup>3</sup> These are the highest or lowest consecutive 12-month returns over a 10 year period (or since inception where the performance history does not exist for 10 years). This is a measure of how much the Fund's returns have varied per rolling 12-month period. The Fund's highest annual return occurred during the 12 months ended 31 January 2020 and The Fund's lowest annual return occurred during the 12 months ended 30 April 2021.
- Stonehage Fleming Sanlam Collective Investments Global Best Ideas Equity Feeder Fund.

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Issue Date: 8 September 2021



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## INFORMATION PERTAINING TO THE MASTER FUND

SE	CTOR BREAKDOWN	% of Fund
	Technology	28.2
	Discretionary	20.9
	Health Care	18.3
	Communication	10.1
	Staples	9.2
	Financials	6.9
	Industrials	2.4
	Cash	3.9
Tot	al	100.0

Source: Link Fund Administrators (Ireland) Limited and Stonehage Fleming Investment Management Limited.

### **FUND MANAGER**



#### Gerrit Smit

Gerrit Smit is Head of the Equity Management team. He has overall responsibility for its Portfolio Management and Equity Research functions.

The team invests for sustainable growth with a particular focus on quality of management, balance sheet strength, cash flow generation and the ability to grow dividends each year.

RE	GIONAL BREAKDOWN	% of Fund
	United States	81.2
	Continental Europe	10.6
	Asia Pacific	4.3
	Cash	3.9
Tot	al	100.0

PC	PORTFOLIO CHARACTERISTICS		
	Average Market Cap (Billions USD)	404.8	
	Number of Holdings	27	
	Operating Margin	27.0%	
	Return on Invested Capital	18.9%	
	Net Debt/EBITDA <sup>1</sup>	0.2	
	Expected 3 Year Revenue Growth (p.a.)	12.1%	
	Expected 3 Year EPS <sup>2</sup> Growth (p.a.)	19.0%	
	Expected 3 Year DPS <sup>3</sup> Growth (p.a.)	8.7%	
	Dividend Yield (gross) <sup>4,5</sup>	0.7%	
	Price/Earnings Ratio⁵	36.4	
	Free Cash Flow Yield <sup>5</sup>	2.8%	
	PEG Ratio <sup>6,7</sup>	2.5	

<sup>1</sup> Earnings Before Interest, Taxes, Depreciation and Amortisation. <sup>2</sup> Earnings Per Share. <sup>3</sup> Dividend Per Share. <sup>4</sup> Of underlying holdings, and stated gross of withholding taxes and costs. <sup>5</sup> Estimated 12 months forward. <sup>6</sup> Median Portfolio Price/Earnings to Growth Ratio. <sup>7</sup> Applying Trailing P/E Ratio. Source: Stonehage Fleming Investment Management Limited, Bloomberg.

то	P TEN HOLDINGS	% of Fund
	Alphabet	6.8
	PayPal	6.2
	Adobe	5.4
	Microsoft	5.4
	Nike	5.3
	Amazon	4.9
	Zoetis	4.4
	EssilorLuxottica	4.4
	Accenture	4.4
	Visa	4.1
Tot	al	51.2

ES	TIMATED REGIONAL REVENUES <sup>8</sup>	% of Fund
	North America	49.8
	Emerging Markets	27.5
	Continental Europe	17.8
	UK	4.8
Tot	al	100.0

Source: Based on where underlying companies in the Stonehage Fleming Global Best Ideas Equity Fund derive their revenues. Source: Bloomberg; Stonehage Fleming Investment Management Limited; Link Fund Administrators (Ireland) Limited. Due to rounding, values may not add up to 100%.

ADDITIONAL INFORMATION	
Total Net Assets	\$2,446.1m
Fund Type	UCITS
Fund Domicile	Ireland
Inception Date	16 August 2013
Range of Holdings	20-30 stocks

FUND CHARACTERISTICS	
Active Share <sup>9</sup>	87.0%
Ex Post Tracking Error	7.1%
12 Month Turnover	6.0%
Beta	0.85

<sup>9</sup> Active Share measures how much the portfolio holdings differ from the benchmark index (MSCI World) i.e. a portfolio that is identical to the benchmark would have 0% Active Share.

## **MASTER FUND'S RATINGS AND AWARDS**











<sup>•</sup> Source & Copyright. Morningstar and Morning star OBSR ratings © 2020 Morningstar. All Rights Reserved. Ratings are collected on the first business day of the month. Morningstar Sustainability Rating as of 31/08/21. Morningstar ratings refer to the B class rating for all USD denominated share classes and to the D class rating for all GBP denominated share classes. Sustainability score. Sustainability Score. Sustainability Morningstar's Sustainability Score. Sustainability Morningstar Carbon Metrics cover all equity holdings as of 31/08/21. FE Crown Fund Ratings do not constitute investment advice offered by FE and should not be used as the sole basis for making any investment decision.

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## INFORMATION PERTAINING TO THE FEEDER FUND

ASSET ALLOCATION	
Stonehage Fleming Global Best Ideas Equity Fund	99.0%
Cash	1.0%

MATION
Gerrit Smit
Global - Equity - General
1 November 2018
1 November 2018
R676.5m
MSCI All Countries World Index (Total Return Version) measured in Rands
Aggressive, the fund is not suitable for investors with a time horizon under five years or looking to preserve capital
31 December
N/A
1st working day in January
3pm (local time)
3pm (local time)
3 working days
Local newspapers www.sanlamunittrusts.co.za
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Standard Bank of South Africa Ltd 021 441 4100 compliance-sanlam@standardbank.co.za
Sanlam Collective Investments (RF) (Pty) Ltd 2 Strand Road, Bellville, 7530 PO Box 30, Sanlamhof, 7532 021 916 1800 service@sanlaminvestments.com www.sanlamunittrusts.co.za

INVESTMENT MANAGER INFORMATION		
Manager	Stonehage Fleming Investment Management (South Africa) (Pty) Ltd	
FSP Number	42847	
Address	First Floor North Block, Waterway House 3 Dock Road, Victoria & Alfred Waterfront Cape Town, South Africa	
Website	www.stonehagefleming.com/investments	
Telephone	+27 21 446 2100	
Email	GBIFeederFund@stonehagefleming.com	

Stonehage Fleming Investment Management is the specialist investment division of the Stonehage Fleming Group. Stonehage Fleming is one of the world's leading independently owned family offices with 11 offices situated in 8 global jurisdictions. The Master Fund is managed by Gerrit Smit, Head of the Equity Management team. He has overall responsibility for its Portfolio Management and Equity research functions. The team invests for sustainable growth with a particular focus on quality of management, balance sheet strength, cash flow generation and the ability to grow dividends each year.

FEES1	B1
Minimum Investment	R 65,000,000
Advice Initial Fee (max)	N/A
Advice Annual Fee (max)	N/A
Investment Manager Initial Fee	N/A
Investment Manager Annual Fee (Feeder Fund)	0.14%
Investment Manager Annual Fee (Master Fund)	0.75%
Total Expense Ratio (TER)	1.14%
Estimated Transaction Costs (TC)	0.12%
Total Investment Charges (TIC)	1.26%

<sup>1</sup> Advice fees are negotiable between the client and their adviser. Annual advice fees are paid through a re-purchase of units from the investor. The fund is available through certain LISPs which levy their own fees. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The TER displayed, which is calculated using data for the period 1 November 2018 to 31 March 2021, is based on the ASISA methodology, is higher than the expected TER of the fund due to the high weight allocated to past costs prior to the increase in fund size. The estimated actual TER payable by a client investing into the fund today would be 1.04%. Transaction Costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Financial Product, the investment decisions of the investment manager and the TER. Disclosed performance information is calculated after all fees and costs deducted. <sup>2</sup> All fees inclusive of VAT where applicable.

### DISCLOSURES AND ADDITIONAL INFORMATION

A Feeder Fund is a portfolio that invests in a single portfolio of a collective investment scheme, which levies its own charges and which could result in a higher fee structure for the Feeder Fund. The management of investments is outsourced to Stonehage Fleming Investment Management (South Africa) (Pty) Ltd, FSP 42847 an authorized Financial Services Provider under the Financial Advisory and Intermediary Services Act, 2002.

All reasonable steps have been taken to ensure the information on this MDD is accurate. The information to follow does not constitute financial advice as contemplated in terms of the Financial Advisory and Intermediary Services Act. Use or rely on this information at your own risk. Independent professional financial advice should always be sought before making an investment decision.

The Sanlam Group is a full member of the Association for Savings and Investment SA. Collective investment schemes are generally medium to long-term investments. Please note that past performances are not necessarily a guide to future performances, and that the value of investments / units / unit trusts may go down as well as up. A schedule of fees and charges and maximum commissions is available from the Manager, Sanlam Collective Investments (RF) Pty Ltd, a registered and approved Manager in Collective Investment Schemes in Securities. Additional information of the proposed investment, including brochures, application forms and annual or quarterly reports, can be obtained from the Manager, free of charge.

Collective investments are traded at ruling prices and can engage in borrowing and scrip lending. Collective investments are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any deductible expenses such as audit fees, brokerage and service fees. Actual investment performance of the portfolio and the investor will differ depending on the initial fees applicable, the actual investment date, the date of reinvestment of income as well as dividend withholding tax. Forward pricing is used. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. The performance of the portfolio depends on the underlying assets and variable market factors. Performance is based on NAV to NAV calculations with income reinvestments done on the ex-div date. Lump sum investment performances are quoted. Source: Money Mate. All the portfolio options presented are approved collective investment schemes in terms of Collective Investment Schemes Control Act, No 45 of 2002 ("CISCA"). The fund invests in foreign countries and therefore it may have risks regarding liquidity, the repatriation of funds, political and macroeconomic situations, foreign exchange, tax, settlement, and the availability of information.

The Manager has the right to close any portfolios to new investors to manage them more efficiently in accordance with their mandates. The Manager retains full legal responsibility for the co-named portfolio.

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