

### STONEHAGE FLEMING SCI\*

## **GLOBAL BEST IDEAS EQUITY FEEDER FUND**

OUR FOUR
FUNDAMENTAL
QUALITY PILLARS IDENTIFYING
GLOBAL BEST OF
BREED BUSINESSES











#### INVESTMENT OBJECTIVE

The Fund is a feeder fund investing only in the Stonehage Fleming Global Best Ideas Equity Fund("Master Fund"), managed by Stonehage Fleming Investment Management Limited in the United Kingdom. The Master Fund seeks to achieve long-term growth in capital and income in a focused portfolio of high quality listed businesses from around the world.

#### INVESTMENT PHILOSOPHY

We invest in best of breed businesses for their quality, strategic competitive edge and value.

#### **FUND COMMENTARY**

As is often the case, September delivered a weak stock market performance. Apart from the normal seasonality, the Federal Reserve's firm message that they plan another hike this year, that rates will be kept high for long and that they remain committed to a 2% inflation target level collectively contributed to push US rates to new 16-year record levels. This negatively affects risk appetite and increases stock market volatility.

The US economy remains resilient, with continued strong employment. Given their strong balance sheets, our businesses are well sheltered against higher interest rates from a cost perspective. With the higher interest rates, investors rely even more on solid operational and earnings performance. Whilst we project +13.9% p.a. earnings¹ growth for the portfolio over the next three years, we are scrutinising the immediate outlook carefully.

We have completed two introductions to the portfolio. Linde is the world's largest global industrial gas business following a re-merger of Praxair with Linde AG a few years ago. This consolidation follows a megaindustry swapping of strategic assets a decade ago in favour of the end consumer and shareholders alike. Linde is also capitalising on the Biden Bipartisan Infrastructure Law and Inflation Reduction Act by installing subsidised capacity in green energy.

Arthur J Gallagher has a strong cash generation business model, in essence earning an annuity broking commission on casualty insurance coverage in the mid-category corporate market. It does not take any underwriting risk itself. Climate change and cyber security issues ensure continuing good organic growth.

We have furthermore introduced MasterCard to the portfolio as both a quality business and as partial counter against potential volatility in our Visa shares with the planned unlocking of the 20% holding by sponsor banks.

The best contributors to performance in September have been UnitedHealth, AJ Gallagher and Colgate-Palmolive, with Zoetis, Visa and LVMH the largest detractors.

<sup>1</sup>Calculated using weighted average internal forward three-year earnings projections.

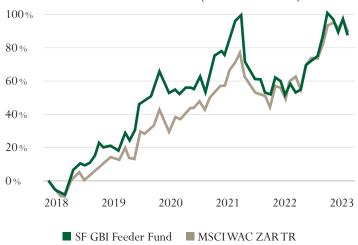
Opinions expressed represent the view of SFIM at the time of preparation. They are subject to change and should not be interpreted as investment advice.

- 1 For periods longer than one year, returns are annualised. Source for all performance is Sanlam Collective Investments, Bloomberg, MSCI and Stonehage Fleming Equity Management as at 30/09/2023. Third parties (including Bloomberg) whose data may be included in this document do not accept any liability for errors or omissions.
- 2 Fund Inception Date: 1 November 2018.
- 3 These are the highest or lowest consecutive 12-month returns over a 10 year period (or since inception where the performance history does not exist for 10 years). This is a measure of how much the Fund's returns have varied per rolling 12-month period. The Fund's highest annual return occurred during the 12 months ended 31 January 2020 and The Fund's lowest annual return occurred during the 12 months ended 31 December 2022.
- \* Stonehage Fleming Sanlam Collective Investments Global Best Ideas Equity Feeder Fund

#### **INVESTMENT STRATEGY**

- · Invest for sustainable growth
- · Fundamental research driven
- Particular focus on quality of management, balance sheet strength, return on invested capital, free cash flow, ability to grow dividends each year
- Bottom-up approach to identify exceptional businesses
- · Global orientation, with emerging market exposure
- High conviction concentrated portfolio
- Predominantly larger capitalisation businesses, also consider exceptional medium-sized ones
- · Buy to hold and disciplined selling
- · No benchmark orientation, no active trading, no leverage, no hedging

#### CUMULATIVE PERFORMANCE (CLASS AT ZAR)



#### ANNUALISED PERFORMANCE (CLASS AT ZAR)

		Im	YTD	lyr	Since inception
	SF SCI GBI Equity Feeder Fund	-5.0	21.6	23.5	13.7
ı	MSCI AC ZARTR	-3.9	22.2	26.4	13.9

#### ACTUAL HIGHEST & LOWEST ANNUAL FIGURES<sup>3</sup> %

SF GBI FEEDER FUND

Highest Annual (1 Feb 2019 - 31 Jan 2020	9) 40.7
Lowest Annual (1 Jan 2022 - 31 Dec 2022	-22.8

#### CALENDAR YEAR PERFORMANCE (CLASS AT ZAR)

	2022	2021	2020	2019
SF SCI GBI Equity Feeder Fund	-22.8	30.9	28.5	26.4
MSCI AC ZARTR	-12.8	28.6	22.0	23.5

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Issue Date: 5 October 2023

#### ZAR AT FEE CLASS

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## **GLOBAL BEST IDEAS EQUITY FEEDER FUND**

#### TOP TEN HOLDINGS (% OF FUND)

Alphabet	7.4
Microsoft	6.7
Cadence	5.1
Accenture	4.9
Zoetis	4.3
EssilorLuxottica	3.9
S&P Global	3.8
Visa	3.8
Verisk Analytics	3.8
L'Oreal	3.6
TOTAL	47.4

#### SECTOR BREAKDOWN (% OF FUND)

Technology	25.6
Health Care	21.8
Discretionary	12.9
Financials	12.6
Staples	10.0
Communication	7.4
Industrials	3.8
Materials	3.5
Cash	2.4
TOTAL	100.0

#### PORTFOLIO MANAGER



#### **GERRIT SMIT**

Gerrit Smit is Head of the Equity Management team. He has overall responsibility for its Portfolio Management and Equity Research functions. The team invests for sustainable growth with a particular focus on quality of management, balance sheet strength, cash flow generation and the ability to grow dividends each year.

#### REGIONAL BREAKDOWN (% OF FUND)

United States	75.5
Continental Europe	19.0
Asia Pacific	3.1
Cash	2.4
TOTAL	100.0

#### ESTIMATED REGIONAL REVENUES® (% OF FUND)

North America	48.9
Emerging Markets	22.7
Continental Europe	21.8
Japan	2.7
Other	4.0
TOTAL	100.0

#### PORTFOLIO CHARACTERISTICS

Average Market Cap (Billions USD)	346.2
Number of Holdings	29
Operating Margin	30.1%
Return on Invested Capital	19.6%
Net Debt/EBITDA <sup>1</sup>	0.7
Expected 3 Year Revenue Growth $(p.a.)^*$	8.9%
Expected 3 Year EPS $^2$ Growth (p.a.) $^*$	13.9%
Expected 3 Year DPS³ Growth (p.a.)*	9.0%
Dividend Yield (Gross) <sup>4,5</sup>	1.1%
Price/Earnings Ratio <sup>5</sup>	26.4
Free Cash Flow Yield <sup>5</sup>	3.8%
PEG Ratio <sup>6,7</sup>	2.5

#### MASTER FUND'S RATINGS AND AWARDS











#### SECTOR BREAKDOWN

 $Source: Northern Trust\ International\ Fund\ Administration\ Services\ (Ireland)\ Limited\ and\ Stonehage\ Fleming\ Investment\ Management\ Limited.$ 

#### PORTFOLIO CHARACTERISTICS

- $^{\ast}$  Such forecasts are not a reliable indicator of future performance.
- <sup>1</sup> Earnings Before Interest, Taxes, Depreciation and Amortisation. <sup>2</sup> Earnings Per Share. <sup>3</sup> Dividend Per Share. <sup>4</sup> Of underlying holdings, and stated gross of withholding taxes and costs. <sup>5</sup> Estimated 12 months forward. <sup>6</sup> Price / Earnings to Growth Ratio. <sup>7</sup> Weighted portfolio Trailing P/E Ratio and EPS projections applied. Source: Stonehage Fleming Investment Management Limited, Bloomberg.

#### ESTIMATED REGIONAL REVENUES

<sup>8</sup> Source: Based on where underlying companies in the Stonehage Fleming Global Best Ideas Equity Fund derive their revenues. Source: Bloomberg; Stonehage Fleming Investment Management Limited; Northern Trust International Fund Administration Services (Ireland) Limited. Due to rounding, values may not add up to 100%.

#### FUND RATINGS

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## **GLOBAL BEST IDEAS EQUITY FEEDER FUND**

#### ADDITIONAL INFORMATION

Total Net Assets	\$2,198.3m
Fund Type	UCITS
Fund Domicile	Ireland
Inception Date	16 August 2013
Range of Holdings	20-30 stocks

#### **FUND CHARACTERISTICS**

Active Share <sup>2</sup>	85.0%
Ex Post Tracking Error	6.8%
12 Month Turnover	9.4%
Beta	0.95

2 Active Share measures how much the portfolio holdings differ from the benchmark index (MSCI World) ie. a portfolio that is identical to the benchmark would have 0% active share.

## INFORMATION PERTAINING TO THE FEEDER FUND ASSET ALLOCATION

Stonehage Fleming Global Best Ideas Equity Fund	99.5%
Cash	0.5%

#### FEEDER FUND INFORMATION

Portfolio manager	Gerrit Smit
ASISA fund classification	Global - Equity - General
Portfolio launch date	1 November 2018
Fee class launch date	1 November 2018
Portfolio size	R1,124.4m
Benchmark	MSCI All Countries World Index (Total Return Version) measured in Rands
Risk profile	Aggressive, the fund is not suitable for investors with a time horizon under five years or looking to preserve capital
Income declaration dates	31 December
Last two distributions	$R0.00^{1}$
Income payment dates	1st working day in January
Portfolio valuation time	3pm (local time)
Transaction cut-off	3pm (local time)
Repurchase period	3 working days
Availability of daily pricing information	Local newspapers www.sanlamunittrusts.co.za
Investment manager	Stonehage Fleming Investment Management (South Africa) (Pty) Ltd
Trustee	Standard Bank of South Africa Ltd compliance-sanlam@standardbank.co.za
Management company	Sanlam Collective Investments (RF) (Pty) Ltd 2 Strand Road, Bellville, 7530 PO Box 30, Sanlamhof, 7532 021 916 1800 service@sanlaminvestments.com www.sanlamunittrusts.co.za

#### INVESTMENT MANAGER INFORMATION

Manager	Stonehage Fleming Investment Management (South Africa) (Pty) Ltd
FSP Number	42847
Address	First Floor North Block, Waterway House 3 Dock Road, Victoria & Alfred Waterfront Cape Town, South Africa
Website	www.stonehagefleming.com/gbi
Telephone	+27 21 446 2100
Email	GBIFeeder Fund@stone hage fleming.com

#### FEES<sup>3</sup> (CLASS AI ZAR)

Minimum investment	R 10,000
Advice Initial Fee (max)	N/A
Advice Annual Fee (max)	N/A
Investment Manager Initial Fee	N/A
Investment Manager Annual Fee (Feeder Fund)	0.81%
Investment Manager Annual Fee (Master Fund)	0.75%
Total Expense Ratio (TER)	1.66%
Estimated Transaction Costs (TC)	0.02%
Total Investment Charges (TIC)	1.68%

<sup>&</sup>lt;sup>1</sup>The main fund this feeder fund is investing in is a non-distributing fund, hence no income may be available for distribution.

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<sup>&</sup>lt;sup>3</sup> Advice fees are negotiable between the client and their adviser. Annual advice fees are paid through a re-purchase of units from the investor. The fund is available through certain LISPs which levy their own fees. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. Transaction Costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Financial Product, the investment decisions of the investment manager and the TER. Disclosed performance information is calculated after all fees and costs deducted. All fees inclusive of VAT where applicable.

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ZAR AT FEE CLASS

## **GLOBAL BEST IDEAS EQUITY FEEDER FUND**

#### IMPORTANT INFORMATION

A Feeder Fund is a portfolio that invests in a single portfolio of a collective investment scheme, which levies its own charges and which could result in a higher fee structure for the Feeder Fund. The management of investments is outsourced to Stonehage Fleming Investment Management (South Africa) (Pty) Ltd, FSP 42847 an authorized Financial Services Provider under the Financial Advisory and Intermediary Services Act, 2002.

All reasonable steps have been taken to ensure the information on this MDD is accurate. The information to follow does not constitute financial advice as contemplated in terms of the Financial Advisory and Intermediary Services Act. Use or rely on this information at your own risk. Independent professional financial advice should always be sought before making an investment decision.

The Sanlam Group is a full member of the Association for Savings and Investment SA. Collective investment schemes are generally medium-to long-term investments. Please note that past performances are not necessarily a guide to future performances, and that the value of investments / units / unit trusts may go down as well as up. A schedule of fees and charges and maximum commissions is available from the Manager, Sanlam Collective Investments (RF) Pty Ltd, a registered and approved Manager in Collective Investment Schemes in Securities. Additional information of the proposed investment, including brochures, application forms and annual or quarterly reports, can be obtained from the Manager, free of

charge. Collective investments are traded at ruling prices and can engage in borrowing and scrip lending. Collective investments are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any deductible expenses such as audit fees, brokerage and service fees. Actual investment performance of the portfolio and the investor will differ depending on the initial fees applicable, the actual investment date, the date of reinvestment of income as well as dividend withholding tax. Forward pricing is used. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. The performance of the portfolio depends on the underlying assets and variable market factors. Performance is based on NAV to NAV calculations with income reinvestments done on the ex-div date. Lump sum investment performances are quoted. Source: Money Mate. All the portfolio options presented are approved collective investment schemes in terms of Collective Investment Schemes Control Act, No 45 of 2002 ("CISCA"). The fund invests in foreign countries and therefore it may have risks regarding liquidity, the repatriation of funds, political and macroeconomic situations, foreign exchange, tax, settlement, and the availability of information.

The Manager has the right to close any portfolios to new investors to manage them more efficiently in accordance with their mandates. The Manager retains full legal responsibility for the co-named portfolio.

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